

# The Scoop-Shovel

VOL. 1

WINNIPEG, MAN., JULY 20, 1925

No. 14

## THE OLD WAY | THE NEW WAY

*By the Old System  
We Sell---*

Competitively

Individually

Haphazardly

Ignorantly

By dumping

To give profits to  
others

*Through the Pool  
We Sell---*

Co-operatively

Collectively

Systematically

Intelligently

By merchandising

To keep profits for  
ourselves

## CO-OPERATION MEANS A BETTER LIFE

## COMPETITION OR CO-OPERATION?

*This is No. 1 of a series of articles on the above topic written for "The Scoop Shovel"*

By W. D. BAYLEY, B.A., M.L.A.

For which. Competition or Co-operation. is humanity destined? Some light on this question may be gained by asking another question. Is Nature itself—apart from man—kindly or hostile? Which principle predominates in the vegetable and animal kingdoms, Individualism or Altruism? This is discussed by certain militarists interpreting Darwin.

Bernhardi, Fisher and other proponents of militarism and navalism, maintain that the improvement of the race is conditional on struggle and that war is a law of life. They quote Darwin's "Survival of the Fittest," in support of their position.

### Who Was Darwin?

Darwin was a great naturalist of the last century who sought for a reasonable and scientific explanation for the great diversity of forms of life, both in the animal and vegetable realms. He took as his clue on this great detective enterprise the methods by which the horticulturist and the breeder of horses and cattle secured new types from old stocks. He found they relied on three natural laws:

- 1 All life produces offspring and passes away
2. Offspring are like their parents
- 3 Offspring differ from their parents in secondary matters.

By selecting for parenthood those plants or animals that by law No 3 (differentiation) possessed the peculiarities desired, a new type was secured. By crossing a quick maturing wheat with a hardy variety, a wheat suitable for Manitoba's short season was secured.

In wild nature Darwin found the same three laws operating, but who or what did the selection of those best fitted for parenthood? He decided that in the struggle for food there operated what he

termed Natural Selection. The strongest of the young rabbits got to the grass first and crowded out the weaklings. The longest necked animals in the desert got the most high palm foliage and became the parents of a longer necked type. It is upon this theory of The Survival of the Fittest that the militarist bases his plea for war as a path to progress. But before their position is accepted let it be noted:

1st Darwin was a naturalist, not a sociologist. He was seeking to find how wild nature worked before human intelligence arrived and not how human society should function after intelligence developed.

2nd The higher (human society) should not seek its clue in nor be guided by the lower (wild nature) in matters of conduct or ideals that obviously belong to the jungle.

3rd Besides the term "Nature" for the human must include "Intelligence" of the conscious variety.

### Predominance of Co-operation

But if the apostles of competition and struggle still maintain the validity of Darwin's theories in the sociological realm, let it be noted that in his theories the elements of co-operation and mutual helpfulness outnumber and outweigh the elements of individualism and selfishness. For instance look at his first law, Parenthood. Nature has biologically decreed that no individual shall live solely unto himself. The perpetuation of the race has not been intrusted to the "one" but to the "pair." The scriptural declaration, "It is not good that man should live alone," is not the formulation of a new code, but a commending pronouncement on what had already been decreed as the necessary basis for the continuance of the race. (Continued on page 11)

## HARVEST MONEY FOR FARMERS

Pools make another Interim Payment, basis 20 cents No. 1 Northern. Final Payment expected in about a month.

The following letter has been mailed to all Pool members:

Winnipeg, Man

July 24, 1925

To all Pool Members:

Fifteen million dollars are being paid out by the three provincial pools this week. **THIS IS NOT THE FINAL PAYMENT.** It is a second interim payment. Owing to the volume of Pool wheat received during the last few weeks, it was found inexpedient to close the operations for 1924 crop year before July 15. This meant that before the books could be finally made up harvesting would be on. The Pools therefore decided to make a second substantial interim payment to provide Pool members with funds to meet their harvesting expenses. This payment is on the basis of 20 cents a bushel for Number One Northern, and is divided as follows:

Nos 1, 2, 3, 4, Northern and the toughs of these grades—20 cents a bushel.

No. 5, Tough 5 and rejected of this grade—15 cents a bushel.

No 6, Tough 6, smutty and rejected of other grades—10 cents a bushel.

No payment will be made, in this distribution, on Feed and such wheat graded rejected, heated or condemned. In the July number of The Scoop Shovel, Mr Mahoney explains why no payment is made at this time on this class of wheat.

If you are entitled to participate in this payment, a cheque for the amount due you is being mailed at the same time as this letter.

Please clearly understand this is not the final payment on Pool wheat included in the 1924 crop year. The Directors of the Central Selling Agency expect to be able to announce the final payment in the course of a month or six weeks. All adjustments on spreads between grades not already taken care of will be taken care of in the final payment, in which it is expected all grades will participate.

This present payment is made solely for the purpose of helping the Pool members to finance their harvesting and because the Pool could not close its books as early as was hoped. Your Directors are farmers themselves. They know the farmer needs money at harvest time. This payment is evidence of their keen appreciation of the situation on thousands of farms at this time of the year.

Yours sincerely,

PRESIDENT.



## THE SCOOP SHOVEL

Official Organ of

MANITOBA CO-OPERATIVE WHEAT PRODUCERS  
LIMITED

MANITOBA WHEAT POOL

OFFICES: ELECTRIC RAILWAY CHAMBERS, WINNIPEG, MANITOBA  
TELEPHONE A7821

GOLIN H. BURNELL, *President*      R. F. CHAPMAN, *Vice-President*  
R. M. MAHONEY, *Manager*      F. W. RANSOM, *Secretary*  
T. J. MURRAY, K.C., *Solicitor*

*Directors:*

S. GELLIE, A. J. M. POOLE, W. G. WEIR, J. A. CARLSON, W. G. A. GOURLAY

"CO-OPERATION—SERVICE AT COST"

WINNIPEG, MANITOBA, JULY 20, 1925

### GET THIS

I strongly urge every member to carefully read Mr. Mahoney's Page in this issue. It should clear up any misunderstanding as to how the last payments will be made.

### A BOGUS CO-OPERATIVE

The \$26,000,000 Grain Marketing Company, whose birth in Chicago last fall was announced as the biggest co-operative marketing enterprise ever undertaken by the American farmers, died a week or two ago and the only mourners at the funeral appear to have been the officials of the concern. Press reports of the failure have all laid stress upon its "co-operative" character and thus make it appear that the farmers across the border, through utter indifference, allowed a fine co-operative marketing agency to go into bankruptcy.

The facts are that the farmers did not ask for this particular agency and did not want it. It was the brilliant idea of five big grain marketing agencies who induced some opponents of the co-operative pooling movement to approve of a merger of these companies, the stock of the merger to be bought by the farmers. An elaborate prospectus was drawn up and, backed by the American Farm Bureau Federation, stock selling began, it being provided that 51 per cent of the stock was to be sold by July 1. In some States, however, restrictions were placed on the stock selling. The Farm Bureaus of Indiana and Illinois, and apparently also Nebraska took steps to prevent the sale of the stock and warned their members that the merger was not a genuine co-operative enterprise. Early in July a brokerage firm of New York closed its doors with liabilities of \$35,000,000 and assets of \$30,000,000. It held a big block of shares of one of the merged companies on which the banks had made heavy advances. When the merger failed to sell 51 per cent of its stock by July 1 the banks called in the loan and the company went into bankruptcy. This, of course, had its effect

on the merger and the officials decided to call off the enterprise, but it was announced that an effort would be made to secure authorization for the use of \$400,000 which had accumulated by the selling of stock, in the creation of another grain marketing organization.

'That, in brief, is the history of an enterprise which the great majority of grain growers across the border regarded with active suspicion from the first. They looked upon it as merely a device for putting across in the guise of co-operation a gigantic grain marketing merger. They saw nothing in it for the farmers, but a lot for the promoters. They are engaged in organizing co-operatively themselves and they preferred their own plan to that of a spectacular promotion scheme which hadn't an earthly chance of success. Their main objection, however, was that the enterprise was not genuinely co-operative; on that ground the farmers would have nothing to do with it and consequently its failure has to be counted a victory for the genuine co-operative movement. Bogus co-operative concerns are a cause of much anxiety to genuine co-operators across the border; they are therefore to be congratulated on the outcome of their efforts to prevent the foisting of another one upon the farmers.

### CONGRATULATIONS TO ALBERTA

Members of the Manitoba Wheat Pool will learn with pleasure that two of the three Pools which are in process of organization in Alberta have obtained their minimum sign up and are therefore practically assured of being put into operation. The U.F.A., official organ of the United Farmers of Alberta, has the following to say regarding these pools in the issue of July 15:

"Following a meeting of the Provisional Board of the Alberta Livestock Pool, definite announcement was made last week that the necessary sign-up of 2,500 carloads per annum called for in the contract, had been passed.

"Steps were accordingly taken to enable the membership to place the Pool on a permanent basis. The call to the first general meeting, at which the Permanent Board will be elected, was issued. The work of bringing the Pool into practical operation will be in the hands of the Permanent Board elected by the contract holders.

"The meeting of the Livestock Board was held on Friday. On the previous day, at a meeting of the Joint Pool Organization Committee, the member of the committee representing the Egg and Poultry Pool announced that the minimum sign-up had been passed.

"Representatives of the Provisional Board of the Dairy Pool reported that they had found considerable confusion in the country. This confusion had developed during the ten days preceding the meeting, and was the result of misunderstanding in the

rural districts in regard to the policy to be pursued by the Dairy Board when this shall have been set up. It was stated that the producers in the country seemed to be under the impression that they might be called upon to ship their cream long distances, and thus to lose one or two grades, unless they were given a guarantee that a creamery would be situated at some convenient point. In view of this misunderstanding, some producers were accordingly holding their contracts with a view to appealing to the Permanent Board, when this is elected, to take steps to locate a convenient creamery.

"The representatives of the Dairy Pool explained that it is not the intention of the Board to enforce any contract, after the completion of the sign-up, unless and until they have provided facilities which will ensure the economic handling of the product. They gave assurance to the Joint Committee that no shipper would suffer loss of revenue on account of shipment.

"The Dairy Board further called attention to the imperative necessity of early delivery of the contracts to the head office of the Pool. If the policy of holding contracts in the country were to be adhered to by many canvassers or producers, there was a possibility the Board stated, that the minimum might not be obtained, and that in consequence the whole effort to set up the Dairy Pool might be wasted.

"It was announced at the joint meeting that to a lesser extent, contracts for the Livestock and Poultry Pools were also being held in the country. Immediate delivery of these to the head offices was strongly urged."

## ACCOMPLISHMENTS

### What Have You Accomplished in the Past Year?

You have doubled your membership, increasing it from 6,500 to 13,000.

Have organized your selling, placing your wheat on the market according to demand.

Have reversed your position where the sellers went to the buyers, to that of the buyers coming to the sellers.

Have established a Pool, which means volume, and through its contracts is assured of permanency.

Have been able to establish direct connections with large buyers in other countries, because of having "volume" and "permanency."

Have established yourselves in favor with most of the commercial institutions in this province.

Have relieved yourself of the worry of guessing when to sell.

Have stabilized markets insofar as Pool members are concerned; the chart will show the price line without any fluctuations, but perfectly straight.

Are slowly but surely eliminating unnecessary middlemen

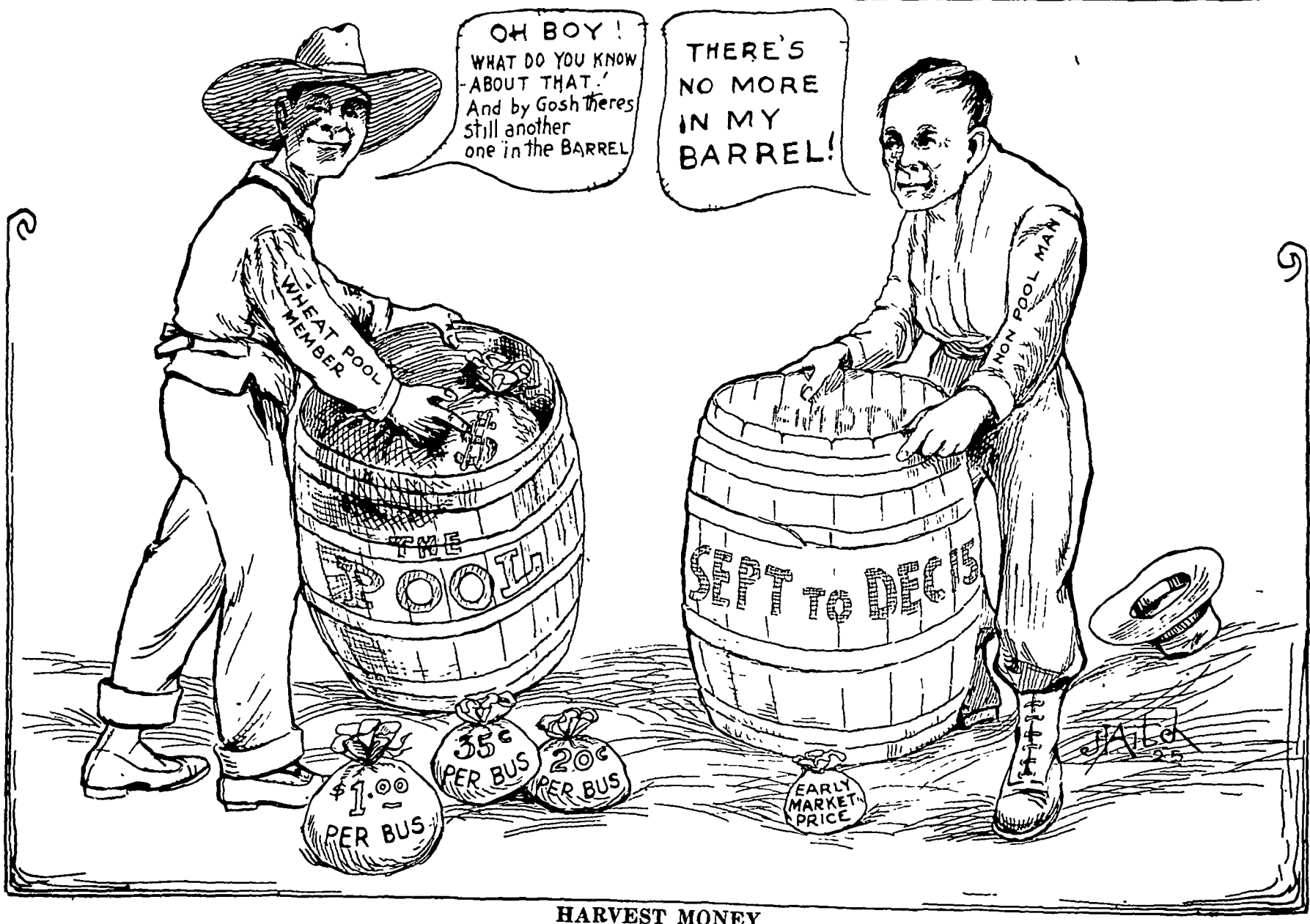
Are pooling your returns, sharing up each one with the other in the proceeds of crop sales.

Have established Manitoba Pool Elevators Limited, for the purpose of going into an elevator system.

Have brought out a new periodical—"The Scoop Shovel," the official organ of the Manitoba Pool, which goes to every member.

Have established a Coarse Grain Pool with 6,300 contractors, handling oats, barley, flax and rye.

(Continued on page 15)



HARVEST MONEY

# IN THE GRAIN BIN



By R. M. MAHONEY, MANAGER

## THE FINAL PAYMENT

**I**N THE last issue of "The Scoop Shovel" I promised faithfully to give you some good dry facts about the new "Canada Grain Act." However, it being near the end of our year, I feel that perhaps the following is more important just now.

During the early winter many inquiries came in as to how the final payment would be made on different grades. Answering these, we printed as clear an explanation as we were able in the limited space available in the January issue of "The Scoop Shovel." Many of our members apparently failed to read this, or I failed to explain the matter clearly. I suggest that you re-read that article, and if the matter of final grade settlements is still not clear, I shall be glad to go further into the matter with any of the members any time. Let me say this, though, now: The Pool Selling Agency does not buy the wheat—it sells the wheat. You received an advance on your particular grade, and later an interim payment. Now, what, in fairness to every grower and every grade, must be done when final payment time comes? Simply this: When the Selling Agency have sold the wheat, if the 3 Northern grower or the Feed grower or the 1 Northern grower received a greater initial advance, proportionately, on his grain, as against the actual average value of that grade on the world's markets, than the grower of some other grade did, this difference, or over-advance as it were, must be reconciled, and this can naturally only be taken care of in the final payment.

## The Advance on Low Grades

There is no use in dodging the issue—the Pool advance on low grade wheat this year was greater, in proportion to its world's value (and we must sell the wheat at world's values) than the high grade wheat. Had we known that the average sales value of say Feed wheat would be, for instance, 60 cents less than 1 Northern, then in order to make our final payment the same on 1 Northern and Feed, we would, of necessity, have been forced to advance in the first instance \$1.00 per bushel for 1 Northern and 40 cents per bushel for Feed.

What every grower wants and is entitled to, is the full sale price of his particular grade, as it compares in value with any other grade on sale dates of any Pool wheat. Whether he gets this full value through the first payment or the second payment or the last payment is of little consequence except as it affects his immediate ability to finance his threshing bill and other accounts.

## Over-Advance on Feed

Let me repeat that 40 cents for Feed and \$1.00 for 1 Northern would have been about the correct spread this year. However, instead of advancing 40 cents for Feed and \$1.00 for 1 Northern, we advanced 66 cents for Feed but kept the 1 Northern at \$1.00. Thus we over-advanced Feed wheat

26 cents per bushel as compared with 1 Northern wheat. To even the prices, another 26 cents per bushel would have to be paid on 1 Northern, which evens up on the basis of Feed 40 cents, 1 Northern \$1.00, or Feed 66 cents, 1 Northern \$1.26, which as I have stated would be approximately their comparative values for sale this year.

Under this year's plan of advance, the grower with Feed wheat gained a little, as he had the use of a bigger proportion of the full value of his grade than the 1 Northern man had. But it would have been impossible for the grower with Feed to have financed on 40 cents per bushel in the fall. They both received the 35 cents per bushel interim payment, so that Feed wheat is now up to \$1.01 and 1 Northern to \$1.35.

## A Straight Question

We had 146 different grades of wheat delivered this year. I have only compared Feed and 1 Northern, but most grades will be affected more or less in the final payment. We cannot tell exactly until we close our books, but to any grower who reads this let me say: You are getting the full value of your wheat, regardless of what grade it may be. The 1 Northern grower of this year may be the Feed grower of next year, or vice versa, or the value of Feed may be nearer the value of 1 Northern next year, and the final payment on Feed may be the greater. No one, though, need worry. Regardless of grade and regardless of first spreads, you will get this year and always, your grade's full value in the end, and to the grower who was so unfortunate as to have low grade wheat, say the Feed man, with whom we sympathize, as it is through no fault of his that frost or rust cuts down his yield as well as his grade, and who has received \$1.01, let me put this question: If you did not get another cent per bushel (I am not saying you will or you will not) tell me—Did you ever get \$1.01 for Feed wheat before and did your non-Pool farmer get \$1.01 this year? I should truly like to know.

## OFFICIAL NOTICE

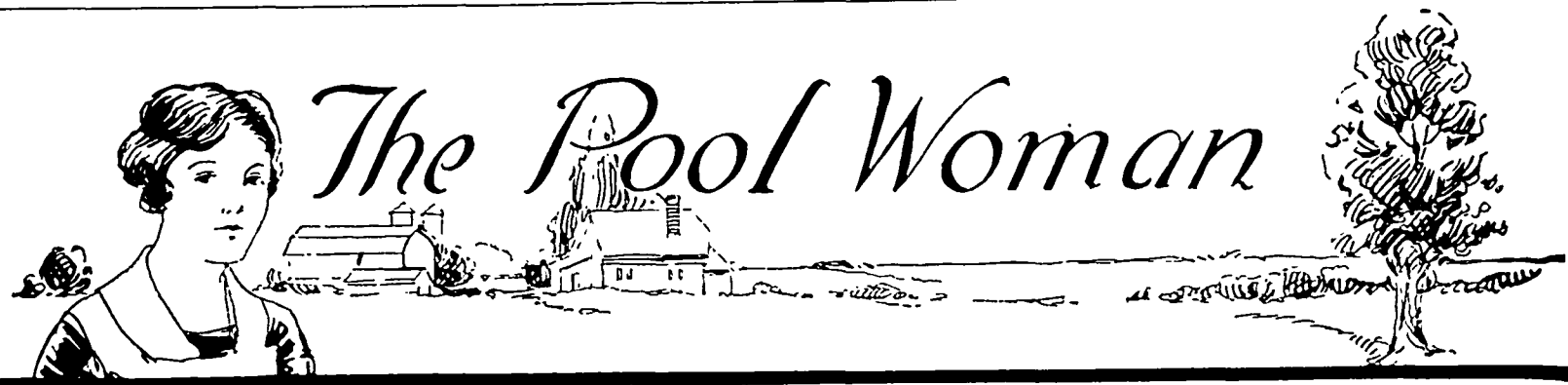
All deliveries of Pool wheat after July 15th, 1925, will be included in the 1925-26 Pool.—Colin H. Burnell, President; F. W. Ransom, Secretary.

The Pool Elevator local of Roblin has organized as Roblin Co-operative Elevator Association Limited and has received co-operation certificate No. 1, indicating that it is the first organization to incorporate under the new Co-operative Marketing Act.

## A SLIGHT MISTAKE

One of our Canvassers asked his neighbor if he got a "Scoop Shovel." He said, "No, my scoop shovel went with the sawing outfit and it must be at Billy Mill's place."—Contributed.





By A. BLANCHE GIBSON

### CONTENTMENT

"WHAT little things give you delight,  
A cottage white, a path to weed,  
A tiny nest of fledgling wrens,  
And six brown hens to tend and feed:  
And new-born lambs on crooked legs,  
Blue thrushes' eggs, old water mills,  
And frothy milk in brimming cans,  
And caravans, and dimpled hills:  
And when the shadows gold grow long,  
The blackbirds' song begins to tire,  
A corner in the ingle-nook,  
A poetry book beside the fire."

C. L. Lanyon

What a wonderful word this word "Co-operation" is developing into! Its meaning is almost endless and there seems no end of its possibilities.

Wherever one turns we hear people talking in terms of co-operation or believing in "mutual help" or "mutual aid," which phrases are first cousins, of course, to co-operation itself and have the same meaning.

Not so very long ago people lived co-operatively. Most of us have heard our parents and grandparents discuss the old-fashioned bees, barn raisings, logging bees, quilting bees, and what not! Seldom was any big task tackled, but the people got together, helped one another on the "All for each and each for all," principle. What jolly, neighborly times they must have had, to say nothing of the matrimonial alliances, that we have seen our parents smile about, that had their beginnings at the banquet board and the old-fashioned "hoe down" that invariably followed the bee.

Then came the age of invention. Machinery took the place of man power, and with that was ushered in the age of profit, greed and selfishness. The profiteer had as his creed, "What is this going to profit me—how much can I make?" Seldom did he entertain such thoughts as, "Is the other fellow being amply paid for his labors—are his living conditions what they should be?"

Dr. Harry Ward in one of his recent articles deals with "The Elimination of the Profit Motive," and he contends that in the new order of things, which is almost upon us, Mutual Aid (Co-operation) will be a more powerful incentive than greed. What wonderful possibilities in the co-operative idea!

This age of greed and selfishness has held sway for quite a period and now the pendulum is beginning to swing the other way. A mighty revival of Co-operative plans, thoughts and methods is now sweeping over the country. The sooner we get the idea of the force of the power of "We" rather than "I", the sooner we will be on the right track.

### Co-operative Opportunities

What a field is opening up! What a wonderful opportunity is presenting itself for our better living conditions! There are the co-operative buying

and selling agencies for the products of field, orchard and farm produce from which thousands are receiving benefit. In Alberta they are trying out the co-operative doctor scheme with satisfactory results. Different municipalities have different systems: the most popular is having a municipal doctor, whose salary is taken from the public funds. In one municipality \$1.56 per quarter section is collected with the general taxes, and in that district doctor bills are a thing of the past. We read of guilds in the Mother Land: these are organizations where people are working together co-operatively for better living conditions.

But perhaps the most needed place for co-operation and getting down at the foundation of the thing, is right in our own community. We are told that a community is just what its citizens make it, that it can get no better than its citizens. We will have to forget self and have as our motto, "Others." Elbert Hubbard said, "One great Soul in each community could actually redeem the world." What a wealth of power in two or three such souls working together.

And what a wonderful place the model community would be to live in. One of our enthusiastic readers in a recent letter remarks that she will never be satisfied with her community until co-operation among the women has produced a community building with its bakeshop, laundry, dairy and butcher shop, with an assembly-room for meetings.

Then when we build up this better community where selfishness and greed have been eliminated and where a lot of our tasks are made lighter, as a result of co-operative plans, we will have more leisure to improve our minds and enjoy the finer things of life, and may be found, at the day's end, contented in—

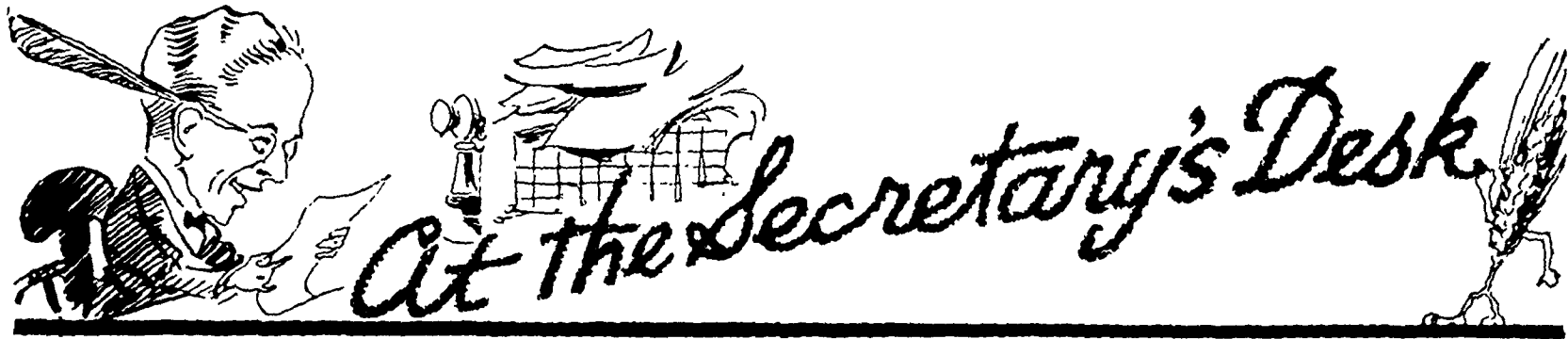
"A corner in the ingle-nook,  
A poetry book beside the fire"

### PICKLED PORK

For curing 100 pounds fresh pork, from which the bone has been removed. Take 3 gallons of soft water, bring to a boil and skim. Remove from stove, add 9 lbs salt, 6 lbs. brown sugar, 3 oz. salt petre, stir well until all particles are thoroughly dissolved. Large crocks make the best receptacles. When brine is quite cold place the meat in the crock (containing brine) with meat side down. Be sure brine completely covers all, then weight down by using a clean board and stone, tie a porous cloth on crock tightly and keep in a cool place.

If meat is found to be a little salty after being in brine some time, cook for a few minutes, remove the meat and place in fresh boiling water and finish. In boiling pickled hams a nice change is to finish off in the oven, after patting on bread and biscuit crumbs and placing a few cloves in the fat part.

MRS. M. SMITH, Bowsman River.



By F. W. RANSOM, SECRETARY

### THE ANNUAL CONVENTION

**T**HE Second Annual Convention of the Pool is to be held in the City Hall, Brandon, on July 30th. Delegation is on the same basis as last year. The membership has been so increased that the locals will be entitled to a representation of 247 delegates. Last year the number was 158, and every delegate attended. As last year, so this, the local with the largest sign-up is Swan River. It has increased to 538 and will have, therefore, 10 delegates.

If you are a delegate, don't let anything prevent your attendance at this convention. Your railway fare and \$3 per diem from the time you leave home till your return will be paid by the Pool. If you come by car and not by train, then present your bill for oil and gasoline.

Every delegate must write out his statement and sign it; this will be paid by cheque payable at par Brandon.

The membership increase has been proportionate in each of the districts, and at June 30 was as follows:

	Members	Delegates
District No. 1 .....	1,838	37
District No. 2 .....	1,873	37
District No. 3 .....	1,965	40
District No. 4.....	1,689	29
District No. 5.....	1,660	33
District No. 6.....	1,611	32
District No. 7.....	1,717	33
	<u>12,353</u>	<u>247</u>

### POOL MEMBERSHIP

Total membership in the Pools and Contracts received up to July 13, were as follows:

#### Membership

Number of Members, both Wheat and Coarse Grain .....	5,261
Number of Members, Coarse Grain only .....	1,108
Number of Members, Wheat only.....	<u>6,393</u>
Total Membership in Man. Co-op. Wheat Producers Ltd. ....	12,762

#### Contracts

Total Coarse Grain Contracts .....	6,369
Total Wheat Contracts.....	<u>11,654</u>
Total Contracts .....	18,023

### THE SPECIAL CANVASSERS

At the time the period for local canvassing expired we appointed special canvassers to clean up in the campaign. They have very definite instructions. Each one is responsible for a municipality. He receives from us a list of the names of every Pool member in that local, also a number of forms he is to fill in. Going up one road allowance and down the next, he visits every non-Pool man, so that no farmer in that area can say, "No one ever called on me." On the completion of each township he fills

out his blank map form, marking the name of the resident or owner on each section, and whether a Pool member or not. On the other form he lists the names of all those who do not sign up, with their reasons for refusing. In this way we have a complete record with the name of every farmer in the municipality covered. Additions have been made to our list of canvassers, and now there are twenty-one in the field. Those who went out early have secured splendid results. At the end of June, Joe B. Day had secured 489 contracts; G. H. Chapman 329; F. A. Parker 210; G. M. Shaw 200.

There are several municipalities yet requiring attention, but we hope to have them completed by fall.

### CROP REPORTS

We want to thank our crop reporters for the way in which they are responding to our request to send in statements of crop conditions. From those forms we mark up a map to get a graphic idea of the situation, then make a summary and send it in to the central office. The wheat is heading out, and from now until harvest is the anxious time. Send in your crop report every week regularly. Rust is reported in South Dakota. If you see any on your grain, let us know at once, also send in an infected plant for our inspection. These reports help determine the selling policy, and this organization is the one that should have the most complete and reliable information on crop conditions in the province. Be sure and sign your name on the form giving the date and area.

### COARSE GRAIN POOL DECLARED

I, the undersigned, Secretary of Manitoba Co-operative Wheat Producers Limited, do hereby certify:

1—That the Directors of Manitoba Co-operative Wheat Producers Limited have decided that signatures by growers of grain and the owners, purchasers, share-crop purchasers, tenants, lessors and lessees of land in the Province of Manitoba, upon which grain is grown, to the number of not less than Five Thousand (5000) have been secured to the Agreement commonly known as the Coarse Grain Contract, between the said Company and growers of coarse grains, in accordance with the requirements of clause number twenty-three (23) of said Agreement;

2—That the actual number of such signatures secured to this date is Six Thousand and Six (6006);

3—That in accordance with the provisions of said clause twenty-three (23), the said Agreement has now come into effect and is binding upon the parties thereto;

4—This statement is made in pursuance of the requirements of said clause twenty-three (23).

Dated at Winnipeg this 30th day of June, A.D. 1925.

F. W. RANSOM,

Secretary Manitoba Co-operative Wheat Producers Ltd.



Pres.: Wm. Grotike, Stonewall Vice-Pres.: N. Breton, Letellier  
 Sec'y-Treas.: Gordon W. Tovell, Winnipeg  
 Manager: Alex McKay, Winnipeg

#### DIRECTORS

G. Hildebrandt, Whitemouth G. Fjeldsted, Gimli  
 W. R. Wood, Winnipeg W. A. Black, Beausejour  
 Chas Tully, Reaburn

### A RECORD MONTH

**I**N THE last issue of the Scoop Shovel we gave you a description of the organization of this Company; in this issue we are able to announce that June, the month just closed, shows the largest volume of cream ever shipped to the Manitoba Co-operative Dairies by patrons of this farmer owned and controlled co-operative creamery.

Safe market prices are paid for cream, and in addition to this, after manufacturing costs and a reasonable reserve are provided for, the entire net proceeds go to the shipper on a patronage basis. Do you fully realize the importance of this? It means that you are brought closer to the consumer and this adds to the responsibility of the producers as well as the manufacturers in that, to get the very best returns, we must furnish quality.

#### The Value of Grading

The grading system has done a very great deal towards solving this problem in placing the responsibility where it belongs and furnishes a means to pay those who furnish the best what is rightly theirs, and not asking them to carry the inferior quality. We still have letters informing us if we put the party's cream into No. 2 grade again they will cease to ship at once. We have nothing to do with the placing of the grades, as this is done by independent men supervised by the government so that we have no control whatever. Suppose we were to say the same thing to the buyers of butter, they would simply say, "Well, suit yourself, we do not care to handle your butter if you are not suited." When the creameryman has to do with the buyer and the seller, who are both critical, the only honest thing to do is to handle everything on grades, as those grades are handled along well defined lines or what is known as grade standards, which are in use all over the whole Dominion. The men who do this work are changed from one creamery to another at least once a month or more often if necessary to get the very best results.

It is up to the producers to see that nothing but the very best is shipped to the creameries, as they all get the milk in very much the same condition to commence with. To illustrate what the cream arrives like, we might just give you some figures showing the different percentages which were delivered at this creamery on Saturday, July 11th. Table Cream 27%, Special Grade Cream 7%, No. 1 Sour Churning Cream 41%, No. 2 Grade Cream 25%. Of course, Saturday was a very hot day, and on that day we received table cream from Deloraine, Mather, Solsgirth, and several outlying points.

If it is possible for these people to ship table cream from one hundred and fifty to two hundred miles, surely it is possible for those who live closer to a creamery to send at least Special or No. 1 Grade.

#### Spread in Prices

Now, let us look for a short time to the difference in prices between the different grades. From table cream to No. 2 Grade there is a spread of seven cents; surely seven cents per pound fat is worth working for. Between special grade and No. 2 there is a spread of five cents per pound. This surely illustrates the importance of caring properly for so valuable a product as cream. The loss from table to No. 2 Grade is a total loss, as no person receives any benefit from it.

It is much easier to sell the higher grades of butter, as there is always a keen demand for butter of the higher grades and finer quality, but little demand for the lower grades.

In the face of all these facts, would it be fair to ask that we return to the old system of a flat price for all grades? Would it be fair to ask those who are furnishing the better grades to pool their price with those who furnish poor cream? We think that no person would ask such a thing. Yet that is what was happening before the grading of cream was undertaken systematically. Is it any wonder that we were unable to get a place on the British market until the grading system was introduced, and each shipper's cream sold on its merit? The point which we wish to emphasize in this article is the importance of quality first and quantity second, as we sorely need both to take our rightful place on the markets of the world.

#### Cleanliness and Coolness

The real secret of keeping cream in its original pure state is cleanliness and cooling. A shipper should not feel hard at the creamery which puts his cream into the grade to which it belongs, as any grader who does not do his duty in this respect is decidedly dishonest.

Do not be led to believe that you can do better by leaving your own plant and shipping elsewhere, as the grading of your product is entirely out of the hands of the creameryman. The co-operative movement is not a panacea for all the ills pertaining to agriculture; it is simply a sane, sound method whereby the producers are able by working together to get the very most out of their efforts, whether this is in the handling of cream or wheat or whatever article of commerce it is applied to. When co-operative principles are sanely applied it makes for a more contented and sane community life. Let us all work together towards this end.

Old Darky (to shiftless friend)—"I hearn tell you is gwine to pay me dat dollah you owes me. Is you?"

Friend (ingratiatingly)—"I ain't saying I ain't."  
 Old Darky (severly)—"I ain't ask you is you ain't; I ask you ain't you is."—Exchange.





*This page conducted by UNITED LIVESTOCK GROWERS LIMITED, WINNIPEG*

### THE CATTLE POOL DIVIDEND

CHEQUES totalling in value \$32,000 have been mailed to Cattle Pool shippers by way of patronage dividend for the year from July 1st, 1924 to June 30th, 1925. This is at the rate of two per cent on \$1,600,000, the valuation of 53,000 cattle consigned for Pool selling during the year. The total dividend of \$32,000 includes not only profits made on the Pool selling of cattle, over and above the amount of original valuation; but also profits arising out of the commissions for handling all classes of livestock. Under the co-operative plan on which United Livestock Growers is now conducted, such profits are distributed to Cattle Pool shippers.

During the year United Livestock Growers handled 115,988 cattle, 295,990 hogs and 14,284 sheep and lambs. This makes a total of 426,268 head of livestock, or 7,631 carloads, with a total value of \$8,645,969.00.

There were handled in the Cattle Pool 53,000 head of cattle, valued at \$1,600,000. The dividend of 2% or \$32,000 amounts to \$15.00 per car on these cattle. This is by several times the greatest patronage dividend ever paid by any co-operative livestock marketing organization on this continent.

Substantial as is this amount, it represents only a portion of the benefit that arises from the co-operative selling of cattle. The greatest benefit arises from the fact that Pool operations have many times kept prices higher than they would undoubtedly have been except for the existence of the Pool.

The percentage of cattle being pooled is again on the increase. There was a decrease in consignments to the Pool for a time last fall, due to the persistent efforts of local and travelling buyers to get cattle in the country, backed up by a considerable amount of anti-pool propaganda, which had a certain temporary effect in some places. Last month at St. Boniface this company handled more livestock than the next two highest firms combined.

### REPORT ON UNITED LIVESTOCK GROWERS

When the Investigational Committee of the Saskatchewan Livestock Pool Investigational Board visited Winnipeg last month, United Livestock Growers Ltd., presented to them a written report covering the organization and history of the livestock marketing business carried on by the Company; the Company's experience in the co-operative marketing of livestock; and its plans for, and ideas with respect to future developments. The report has been printed, and a copy has been mailed to all shippers to the Cattle Pool. The company will be glad to mail a copy to any person who has not received one, or a supply to any association which desires to distribute them.

The concluding paragraph of the main part of the report reads as follows:

"Because it believes that the next important steps of progress in co-operative livestock marketing lie with the shipping associations, United Live-

stock Growers Limited is making every effort to support and encourage these associations."

### THE HOG MARKET

Hogs have again been selling at Chicago at prices ranging from \$14.00 to \$14.50 per hundred pounds. Corresponding prices were reached some months ago but could not be maintained, apparently because consumers, both domestic and foreign, would not purchase hog products at prices based on such levels. At that time, although the number of hogs being marketed was less than last year, the deficiency had not long continued, and there was still a considerable surplus of hog products in store from the period of heavy consumption. Prices accordingly receded, but the recent advance appears to have met with no corresponding obstacle, probably because of the cleaning up of surplus stocks, and the fact that only current receipts have to be marketed by packers on the higher price basis. During the first half of the year hog receipts at Chicago were only 15 per cent lower than last year, but it is generally expected that the last six months will show a decrease in marketings ranging from 25 to 30 per cent. Chicago hog prices are now almost exactly twice what they were a year ago.

The National Provisioner, a trade paper devoted to the packing business, calls attention to one angle of the situation. During the first half of the year, it says, "hog prices have averaged about 65 per cent higher than a year ago. This means that packers have paid out some \$100,000,000 more for hogs during the first half of 1925 than they did during the first half of 1924, and got some two and a half to three million fewer hogs for the money."

### IMPROVING CATTLE MARKETS

News from the cattle markets of the United States is decidedly encouraging to the producers of cattle. There seem to be prospects for a good market for feeder cattle from Western Canada this fall. There is nothing that can be called a shortage of cattle there, but the markets no longer have to contend with a horde of cattle being liquidated because of the financial troubles of their owners, or the fact that pasture and feed are not available for them. Cattle prices have strengthened in recent weeks so that cattle selling at \$14.50 and upwards are again heard of. These, of course, are the extreme market toppers, but an even more significant improvement is taking place in the prices of the general run of good corn fed cattle, and of feeder cattle. The demand for feeder cattle is not very insistent just now, because there is not a great deal of last year's corn crop left to be fed. The new corn crop which is now coming along is shaping up like another three billion bushel crop, or in other words there are 500,000,000 bushels more of corn in prospect than last year. There is a smaller hog population to be fed, and indications seem to point to a heavy demand for cattle in the fall to be put on corn.



## Manitoba Co-operative Poultry Marketing Association Limited

W. A. Landreth, President and Field Organizer

A. W. Badger, Vice-President

D. W. Storey, Sec'y-Manager

### DIRECTORS

W. A. Landreth, Lauder

D. W. Storey, Hartney

A. W. Badger, Carman

W. S. Patterson, Boissev'n

### DIRECTORS

Geo. Gordon, Oak Lake

W. B. Martin, Shoal Lake

C. Howden, Goodlands

C. C. Milne, Morden

Dr. H. N. Thompson, Virden

Head Office: Hartney, Manitoba

### ANNUAL CONVENTION WELL ATTENDED

THE Annual Convention of the Manitoba Co-operative Poultry Marketing Association Ltd., held in Y.M.C.A. Brandon, Tuesday, July 7th, was well attended. Practically fifty delegates, representing the different locals, comprised of 3,000 shareholders in the province, were present to hear reports and discuss matters pertaining to the best interests of its association. Keen interest was shown during the entire sessions of the convention, both by officers and delegates. In view of the fact that this is practically the first meeting of its kind held since the inception of the Incorporation Association, the large representation of delegates in attendance goes to show that it is one of the most active Co-operative Marketing Organizations of its kind in the province. The convention opened at 10 a.m. and no time was wasted until adjournment at 4.30 p.m.

The President, W. A. Landreth, presided and kept his eye on business from start to finish. His address was clear and always to the point, and well deserved the attentive hearing which he received. Beginning his address he made special mention of the expansion of the work, the rapid increase of shareholders from approximately 2,000 a year ago to 3,500 at present. He expressed appreciation of the splendid work of the locals and attributed this work to a large extent to one of the big factors which has brought the Association to where it is today. Following he touched on the different activities of the Association, such as marketing live, dressed poultry and eggs, and the splendid success achieved. He commented on the splendid service rendered to the Association by both the Provincial Extension Service and the Dominion Livestock Branch in the culling, demonstration and grading work, and in conclusion, set forth very emphatically that co-operative success is only accomplished by every shareholder doing his or her part in the work.

### Secretary Manager's Address

The Secretary Manager's address by D. W. Storey, was well received and showed very distinctly the wonderful financial benefits which have been passed on to the producers and shareholders through the Association's marketing service. Suffice to say what has been the cause of the marked improvement in prices on both poultry and eggs since the inception of our Association. He gave conservative estimates and figures showing that the Association had

returned over \$30,000 more to its shareholders in the marketing of dressed poultry alone last year than could have been received from any other source. Referring to the egg marketing service, he further showed that the margin or spread between retail merchants' prices and car load prices had closed up to such an extent that it was less than half, as compared with a year ago, or making a saving to the producer of from 6c to 8c per dozen, as well as a marked increase in percentage of higher grades. Reference was made regarding available markets for our products, and he stated this was not a secondary consideration, as our standards of pack have been so efficient that the demand was increasing continually for our product. Continue to maintain the standard of our product, and you have solved to a very great extent, our marketing problems. During the experimental stage of egg marketing last season, eleven cars of eggs were handled from one egg station, and up to the present this season thirty-five cars of eggs have been handled from three egg stations. Two car loads of live poultry were marketed, as well as about twenty cars of dressed poultry last fall.

### Good Financial Statement

The Auditors' report was given by the Associations' Solicitor, C. A. McKenzie, Hartney, and was well received. The financial statement showed approximately \$139,000.00 business done the past year, at the least possible handling cost.

Under election of officers, three Directors retired this year, and the following were elected to take their places: Dr. H. N. Thompson, Virden; Geo. Gordon, Oak Lake, W. B. Martin, Shoal Lake. It was also decided to change the date of our annual meeting, making it in March, instead of July, the semi-annual meeting to be held in October. One important item in new business was brought up, regarding zoning of the province for representation of Directors, and was referred to Directors to report at the semi-annual meeting. All expenses of delegates to annual meeting will be paid by the Association.

A Directors' Meeting was held after the Convention, at which officers were elected. The present directorate of the Association is shown at the head of this page.

### CULLING AND MARKETING

The tentative list of points to be covered by the culling and marketing service have practically been completed, and culling is expected to start about the end of this month, continuing in August. The secretaries of the locals will be notified in time to be prepared for this work being done. We would specially request that as many producers as possible take advantage of this service in the districts covered, as it means a culling of your flocks for laying purposes, and a marketing of the culls, at practically no cost to the producer.

The same service will not be given twice in the same district until at least most of the province has been covered.

## COMPETITION OR CO-OPERATION

(Continued from page 2)

It may be true that the stronger bunnies persisted by overcoming their weaker brothers, but neither the weaker nor stronger would ever have existed apart from father and mother love, first to each other and then toward "their" offspring. Thus, even in wild nature, the principles of co-operation, mutual helpfulness, unselfishness and goodwill are fundamental, while the opposite are at best incidental and not universal. For not only as between parents and offspring, but also as between brothers and sisters, co-operation is the basis of survival. While the mighty mastodon, self-sufficient in his huge frame and tough hide, is now extinct, the timid deer, by his instincts of herding, has survived the attacks of his predatory foes.

The bee does not owe his existence to the efficiency of the sting in his tail, but to the instinctive ability to co-operate in the gathering and storing of food for the winter. While other nations have selected as their national emblems, such animals and birds as the lion, the bear and the eagle, Canada's emblem is the beaver. This noble

animal has teeth. Does he bite his foes with them or does he cut down trees with which to build the "co-operative" dam by which "community" safety is secured? He has claws. Does he use them to scratch his enemies or to pack the mud out of which he erects the "community houses" in the area flooded by the "communal dam"?

Many further examples can be cited to show that it is not the struggle against each other for food, but rather that the "Co-operative instincts preserve the race."

The next article in this series will deal with the methods by which human intelligence, applying the co-operative principles to the animal and vegetable realms, secure not only the presistence, but the improvement of life. It will also discuss the basis of happy human relations as disclosed in the elemental social organization called the home.

Bowsman, Man

"I must say that so far I am entirely satisfied with the way my grain has been handled and have signed the Coarse Grain Pool also."

S. M. SHARPE

## WHEAT PRICES AND THE WHEAT POOL

*From the Western Retailer*

The Western Retailer is not an agricultural Journal; it is above all things, a Journal that represents the best interests of that indispensable section of the community—the retailers, who in number and investment capital are the most important section of the commercial world in the Dominion.

The retailers always recognized that the interests of the farmer and of themselves are identical. The retailer cannot prosper unless the farmer prospers; the wholesalers cannot prosper unless the retailer is successful in his business, and so it works back till you reach the foundation of the financial fabric of Canada. The value of the Western wheat crop affects them all. As has been pointed out before in the Western Retailer, the consistent support given by the retailers through the Retail Merchant's Association to the formation of the Wheat Pool was not entirely self interested. For a year or two, or until the retailers have adjusted their business to the system of deferred payments for the wheat crop, the retailer must suffer some hardship and incon-



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The Nor'-West Farmer gives its value a hundred times over every year to our family.

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Carman, Man.

The Nor'-West Farmer  
Winnipeg, Man.

Put me on your list quick, as I cannot farm without the "Farmer". It is a very welcome visitor and a necessary part of the farm equipment.

Yours for success,  
H. Rear,  
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The Nor'-West Farmer  
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Your paper is a complete information bureau. Farmers should patronize no other. It is worth many times the subscription price.

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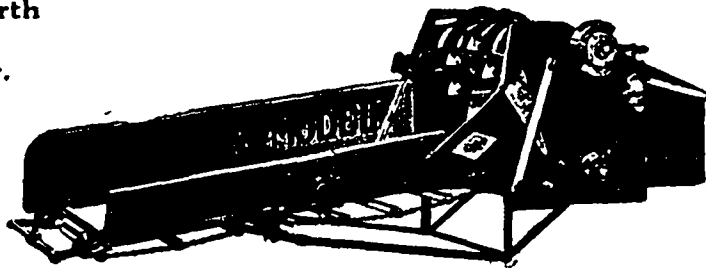
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Requires Less Power.  
No Slugging.  
No Overloading.  
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Adjustable Feeding Throat gives absolute control over pitchers. Variable Speed Control checks, but does not stop the flow of grain to prevent overloading. Indicating quadrant shows position of Adjustable Retarder at all times. Either 9-ft. or 14-ft. close folding Carrier. 14-ft. Carrier adjustable while running. A size for any make separator, new or old. New catalog gives complete description.

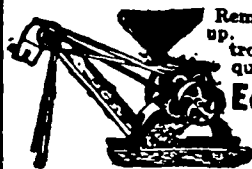
We also have a large assortment of new and second hand Threshers and Tractors. It will pay you to write for our price list.

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Reduce handling cost, increase profits, get more money for each bushel. One man handles from 300 to 800 bushels an hour with this amazing new style blower that elevates, cleans and grades grain in single operation.

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Removes smut, dust, rust, weed seed and dockage. Grades grain up. Powerful fan does all the work. Elevates to 30 feet. No troublesome buckets, chains or gears. No inside scooping required. One man can erect and operate.

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venience seeing that he is as much dependent on the wheat crop as the farmer himself for the liquidation of his fall obligations.

The retailer, however, looked further ahead than this and supported the Pool with a firm belief that it would ultimately prove to the lasting benefit of everyone dependent on the golden grain of the Western Prairies.

We have seen, on this first year's operation of the Wheat Pool, a steady increase in the price of grain, the prairies main production.

Recently the market has become demoralized and the confidence and stability which for months was the market's main feature has to a certain extent disappeared. Why?

It is a great pity that there are so many things in the commercial world that you have to take on trust; matters upon which opinions possibly differ so that exact facts and figures are never available. Manufacturers spend millions in advertising, but never know exactly which advertising has brought the best results. Great railway systems operate hotels at a loss in order to secure passenger traffic. They never know exactly what amount of additional traffic they secure. They only know that in a general way it pays, and that the expenditure is justified. So it is with the Wheat Pool.

It is impossible to say exactly what effect the Canadian Wheat Pools, with their systemized selling operations, had upon the world markets during the last six or seven months, but there is no doubt whatever in the minds of those engaged in the grain trade and of the general public, that the orderly selling by the Wheat Pool which took the place of the old haphazard rush and scramble way, was largely responsible for the steady improvement of the market.

The farmers who remained out of the Pool in 1924-25 and sold independently owe a great debt to those who were in the Pool and helped to stabilize the market. They reaped what others sowed, and if they realize this they will get right behind the Pool this year.

In regard to the recent fall in prices and subsequent fluctuations, powerful interests in Canada and the United States are threatened by the success of the Wheat Pools. It must be remembered that every dollar that is

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made by the grain trade must directly or indirectly come out of the farmers pocket, while the prosperity of Western Canada makes it necessary that the farmer should receive every possible dollar for the grain that his labor and energy produces. The farmer has hitherto been in the position of putting up the stakes for the other fellow to gamble with, but not sharing in the winnings. It is not fair to blame anyone or any interest for this. The fault lies with the system which has grown up from a time when it was impossible for the farmers to market their own products to the ultimate purchasers and had of necessity to sell to intermediaries.

The Wheat Pool does place the farmer in direct contact with the consumer and controls the supply of wheat in such a way as to avoid glutting the market.

It stands to reason that the operations of the Wheat Pools will not be unchallenged. Opposing interests are very strong and very powerful in numbers and dollars, but they are not so strong and not so powerful as the farmers combined when they stand four square to protect themselves.

It is an ominous fact that the market commenced to slip directly after the interim payment was declared; no change in the world's supply or sudden falling off in demand. Large quantities of wheat were thrown on the Chicago Market at a few cents drop and then a few cents lower until the public, who have been large buyers, or rather gamblers in wheat this year in the United States, became panic-stricken and rushed to cut losses, save margins and unload. The market has not recovered from that slump. It is difficult to believe that the drop in price of wheat was not due rather to powerful interests bearing the market, than to any falling demand.

What the Wheat Pool did for the farmers in marketing the 1924 crop was to the farmer's great advantage, and whatever the market may be for the next few months it should not alter the farmer's attitude in supporting the Pool by every means in his power.

The Pool has demonstrated its value to the province and considering it has had this year to face the organization difficulties which befall every new enterprise, it has proved itself a success, and the sane and proper way for the western farmer to market his own produce.

## SASKATCHEWAN WHEAT POOL REPORT ON DRIVE

The Saskatchewan Wheat Pool officials made public on July 14, figures covering the progress of their drive for increased wheat acreage, for coarse grain Pool acreage, and in addition announced increased country elevator construction.

The standing of the Wheat Pool acreage to date is now 7,423,068 acres which are covered by 54,275 contracts from farmers. This is approximately 60 per cent of the wheat acreage of the province.

"The drive for the coarse grain pool is coming along very satisfactorily," said Secretary G. W. Robertson. "We have every expectation of being able to obtain enough contracts to be able to handle the 1925 crop," he said. "Up to this morning 6,508 contracts covering 328,721 acres of oats, 71,935 acres barley, 67,891 acres flax, and 16,085 acres rye have been received at pool headquarters."

### Final Date Aug. 17th

The date of the final objective is August 17, and Mr. Robertson stated the pool was satisfied that sufficient acreage would be signed up by that time.

The pool executive today authorized the construction of 30 additional country elevators, contracts being let for houses at the following points:

Swift Current, Luseland, Borden, Semans, Aneroid, Valor, Copen, Shaunavon, Lafleche, Limerick, Harris, Meleval, Ravenscrag, Spring Valley, Gravelbourg.

If it is found impossible to purchase suitable elevators it is expected, said Mr. Robertson, that new country elevators will also be built at the following points:

Strasbourg, Uren, Gull Lake, Palo, North Biggar, Kisbey, Weyburn, Fox Valley, Success, Edgely.

New pool elevators, he said, have been completed and are ready to handle grain at:

Bulyea, Balgonie, Indian Head, Quinton, Yellow Grass, Dunblane, Dodsland, Simpson, Vantage, Grayson, Rouleau, Hamlin, Broderick, Disley, Kinley.

Elevators are under construction and will be completed within the next few weeks at:

Milestone, Stoughton, Horsman, Richmond, Dubuc, Blucher, Hanley, Wilcox, Scotsguard, Coleville, Watrous, Robsart, Lang, Harris.

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February 2nd, 1925.

Gentlemen:

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## SPECIAL OFFER ON PURE BRED ABERDEEN ANGUS FOUNDATION FEMALES

Take advantage of this chance to secure foundation females of the right breeding and type. For the next thirty days we are offering select females in calf to one of our great herd bulls, or with calf at foot, and rebred. This is a splendid lot of young cows of the very best breeding and individuality, and they all have years of constructive breeding behind them. Get started now with one or two of these females and you will find it will be the best investment you have ever made. We can also offer you two-year-old heifers, just bred, or open yearlings. The price on the cows is \$150.00, two-year-olds \$125.00, and yearlings \$100.00. We will quote you prices laid down at your station and guarantee satisfaction. Copy of pedigree and full description will go forward on request. Also illustrated literature on our cattle. We would like to have you come to Brandon and inspect this great offering and personally make your selection. However, if it is impossible for you to come, we will make the selection for you and guarantee satisfaction.

Glencarnock Stock Farms

**JAS. D. MCGREGOR - BRANDON, MAN.**

**For Sale**—One Heavy Wagon Gear; ideal as a tractor truck. Would trade for a three-quarter standard wagon.

C. A. Walter, Homewood, Man.

The California Walnut Growers Association of Los Angeles plans to brand every superior walnut so that consumers will know it is a "co-op nut of quality."



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## PRICES HAVE ADVANCED

But we can still supply the following at Bargain Prices until present stock is exhausted.

30x31/2 Non-skid Fabric.....

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## CORDS

	Standard	Over	Tube
30x31/2 .....	\$ 8.50	\$11.20	\$1.50
			2.30
32x31/2 .....		16.20	2.30
31x4 .....	13.85	17.35	2.55
32x4 .....	15.00	18.70	3.00
33x4 .....	15.50	19.20	3.05
34x4 .....	16.50	19.85	3.20
32x4 1/2 .....	20.30	25.00	3.75
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## BERKSHIRE PIGS

We are now booking orders for select spring pigs, sired by one of our great Berkshire boars and from long, deep sows of improved type and best breeding. This is an opportunity to secure the right foundation stock, sired by the greatest boars of the day. Can furnish pairs and trios not aklm, all pure bred and registered, and only good individuals sent out. Pedigrees free. Price \$15.00 each. Pairs and trios not aklm \$12.50 each. Get your order booked now.

JAS. D. MCGREGOR  
GLENCARNOCK STOCK FARMS  
BRANDON      -      MAN.

**RAMSAY HITS BACK**

The Editor,  
The Scoop Shovel,  
Winnipeg, Man.

Dear Sir and Brither:

I was kinda astonished to read thon mon's letter in your paper, frae Ottaway I kenned Mahoney was an Irisher, but thought he was a reasonable sort of a chiel. His imagination is simply awful. I hae nae fish hooks in my pouch and whar he could have gotten the idea frae I canna imagine. Besides what na kind of a mon would I be to carry around sharp things like fish hooks loose in my pockets: common gumption would tell a body to bury their points in a bit cork. A mon canna get corks free in Ontario anyway; its no like other and mair civilized provinces where a body can find corks and other things in the room, especially if the man afore ye has been one of they callants frae the land of the Spud.

Hoosomedever itherwise the spiel was nae far oot. Its an awful place thon Ottaway and I'm real glad we went doon to see the bit Act through the hoose. Mahoney with a' his quaint ideas about fishing, was a richt when it came to spiering, and if he canna save his ain bawbees worth a cent he is unca canny about they grain fellas getting oor muckle pay for their wark. A've written hame to see if I can get him a second handed kilt; he complained so muckle about the lasses dresses doon East, it would be real nice for him to be decently dressed for a while.

I hope to goodness you'll edit they kind of epistles with mair care in the future. Folks might get a wrang impression o' my habits itherwise.

Yours as ever  
E. B. Ramsay

**MUST STRESS SOCIAL SIDE**

Recognition of the significance of the farmers' co-operative movement, and helpful criticism of its development are stressed in a recent release by the Department of Research and Education of the Federal Council of Churches.

"Farmers must set up co-operative economic processes, especially co-operative marketing, if they are to secure justice and avoid exploitation in the marketing of their products," reads the statement. "But," adds the Council, "if the widespread co-operative marketing movement is to make

any new social and spiritual contribution to American life, it is necessary that the large majority of its leaders follow different policies than in the past, and that the social and religious leaders must not continue their attitude of indifference to this important development."

The American farmers' movement differs strikingly from the European types because of its exclusively commercial character, according to the Council. "The majority of farmers' co-operatives," it says, "probably differ little from business corporations, if social (as compared with economic) results are considered." High praise, however, is given the Burley Tobacco Growers' Co-operative Association, the New York Dairymen's League and associations among the cotton and tobacco growers in North Carolina for their social and educational work.

**EXTRACTS FROM LETTERS**

"I must say I am more than satisfied with results obtained through the Pool and will boost it every chance I get. Am expecting just as good results from the Coarse Grain Pool."

W. C. KINES  
Roblin, Man.

Gilbert Plains, Man.

"The 'Scoop Shovel' is what many of us need to remind us and inform us of what is going on."

JOHN H. CLAY

Clanwilliam, Man.

"I am well pleased with the Wheat Pool."

ELLEN AVETILL

Decker, Man.

"I am well satisfied with the Wheat Pool and wish it success ever."

JOHN A. HANNA

"I wish the Pool every success."

THOS. GIVENS

Binscarth, Man.

"Hope to have more grain to ship to the Pool this year than last and that we will have a successful season. Yours for co-operation to the limit."

JAS. W. REID

Sifton, Man.

"I am thankful that I am a member of the Wheat Pool. My only wish to you is for success and long life."

N. OGRYZLO

**ACCOMPLISHMENTS***(Continued from page 4)*

Have, with the two Provincial Pools of Saskatchewan and Alberta, established the Canadian Co-operative Wheat Producers, Limited, which has a total membership of over one hundred thousand, with over eleven million acres signed up. Through it you have made direct trading connections with every country in Europe, with the two Governments of Norway and Switzerland, with the largest millers and importers in Great Britain, and in other European countries.

Have sold grain in six ports in the world.

Have built up the greatest exporting organization on the North American continent, if not in the world.

Have control of, and are selling 45% of the exportable surplus of wheat in Western Canada—eighty million bushels.

Have acquired three terminals at the Lake Front, with a capacity of two and a half million bushels.

Are peacefully revolutionizing the old capitalist system of profit for self, to that of co-operating for the good of all.

Surely a good year's work!

**SOME EXCUSES**

Dear Sir:

Just having overcome my internal and infernal famine and drought with a good square, I take my pen in hand to ask you one or ten questions sort of off-hand like and discuss some other things 2.

I would like to no if you have heard as many different reasons for people not coming into pool as I have and if you know of any weighty ones except "weight and see" and "my wife won't let me" the last name of which is the only one that I can think of as genuine and would really keep a man out of the pool; because nothing but death divorce or induce would overcome sed wife plus one pin of the rolling type. But for fear of not being wholly misunderstood properly and also same kind of pin as above, I wish to add the following foot note at the top that those words which are quoted above which sed wife is sed to have sed, I don't believe always that they have been sed and that it is only an easy way to pass the buck on to the wife and make her appear to be the stumbling block on your way to the pool when she ain't. Well so much for those, now let's talk

sereus for a few seconds and read over sum reel excuses, vs.:

1. "Afraid of father's Anger." (thought that specie had become extinct).

2. "Lots of time to consider," (world will likely keep on a few more billion years, so there really isn't any hurry).

3. "When a man has to get someone else to sell his grain it is time he was dead," (at that rate we should all be growing daisies now instead of wheat).

4. "First market the best," (Has it been since Pool started?)

5. "You can't get me," (Must think the rest of us are all spooks).

6. "All right for the other fellow who can't use his own head, but I don't need it." (Glad to hear someone has brains; but has he power to carry out his plans?)

7. "73 years old, managed so far can keep it up." (An exception to the rule of not too old to learn).

8. "Can hold and sell on high market." (When is "high market?")

9. "Satisfied with present system." (You must be better natured than I am).

10. "No special reason." (That's nice, probably we could sell you one).

11. "Won't talk about it." (Well we will come to a dead stop unless he'll consent to write or make signs).

12. "Liver complaint." (Tough luck, I'd suggest a doctor).

13. "In jail." (Well, boys will

be boys and law will be law, so we'll have to see him later).

14. "Pool would go wrong if he were to sign up." (He must be an awful bad man; I wonder is it the devil?).

15. "Takes no interest in worldly things." (Well, I'm afraid we are rather worldly, at least we are human beings anyway and wheat is rather solid stuff).

I'm running out of good excuses and must go out to find some more.

Yrs. truly,  
Beardless Barley

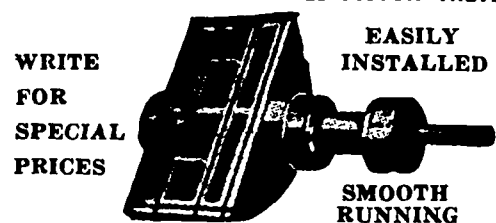
**Evidently a Dachshund**

YOUNG WOMAN—"I want that dog shot at once."

POLICEMAN—"I can't shoot him here in this residence district. The bullet might go right through him and hit somebody."

YOUNG WOMAN—"But couldn't you shoot him lengthwise?"

—The Continent

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THOS. J. MURRAY, K.C.

H. R. MAYBANK, B.A., LL.B.

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BARRISTERS

Solicitors for the Manitoba Wheat Pool

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